

Request for Expressions of Interest
Consulting Services – Selection of Firms

Country: *Republic of El Salvador.*

Project: *230 KV GUAJOYO 2 - SANTA ANA 2 LINE, 115 KV TECOLUCA - EL PEDREGAL LINE, AND CAPACITY EXPANSION AT THE NEJAPA 230/115 KV SUBSTATION*

Project No.:

Contract/Assignment Title: *CONSULTING SERVICES FOR THE ENVIRONMENTAL, SOCIAL, LEGAL AND BASIC ENGINEERING STUDY OF THE 230 KV GUAJOYO - SANTA ANA LINE, 115 KV TECOLUCA - EL PEDREGAL LINE, AND CAPACITY EXPANSION AT THE NEJAPA 230/115 KV SUBSTATION PROJECTS*

Request Reference Number:

Client: Empresa Transmisora de El Salvador (ETESAL)

1. The Government of the Republic of El Salvador, through Empresa Transmisora de El Salvador (ETESAL), is arranging financing from the Asian Infrastructure Investment Bank (AIIB or “the Bank”) for the development of Transmission System expansion projects, which will enable the country to take advantage of its renewable generation potential and maintain regional power transfer capacity. These projects are detailed below:
 1. Capacity expansion of the 230/115 kV Nejapa substation.
 2. 230 kV Guajoyo 2 – Santa Ana 2 line (31 km).
 3. 115 kV Tecoluca – El Pedregal line (33 km).
2. The consulting services (“the Services”) include supporting ETESAL in carrying out a comprehensive Environmental and Social Impact Assessment (ESIA) and a Climate Mitigation and Resilience Assessment, in order to ensure that the projects comply with the requirements of AIIB’s Environmental and Social Policy and its climate commitments. The consultant will carry out environmental and social due diligence, assess climate mitigation and adaptation aspects, report on environmental and social risk management measures during the design, construction and operation of the project, and prepare the necessary environmental and social safeguard instruments in accordance with AIIB’s Environmental and Social Framework (ESF) and El Salvador’s national regulations.

In addition, the consultant must support ETESAL in the technical review, studies and finalization of the basic engineering design, including preparation of the project delivery strategy, bill of materials and basic engineering drawings; and the development of

procurement-ready packages. The objective is to ensure that the Project is technically sound, efficiently procured and ready for successful implementation in accordance with AIB standards and international best practices.

3. ETESAL invites eligible consulting firms (“Consultants”) to express their interest in providing the Services. Interested firms must provide information demonstrating that they have the required qualifications and relevant experience to perform the services. Key Experts will not be evaluated at the pre-qualification (shortlisting) stage. The shortlisting criteria are as follows:
 - a. Be a firm with international experience possessing the capabilities, resources and experience necessary to carry out the full scope of the services with the highest quality.
 - b. Have demonstrated experience in:
 - i. At least ten (10) years providing similar consulting services for transmission/energy projects in developing countries, with experience in projects financed by Multilateral Development Banks (MDBs).
 - ii. At least twelve (12) years in climate change and environmental impact assessment, preparation of Environmental and Social Management Plans (ESMPs) for transmission lines, knowledge of climate risk, natural habitat assessment and environmental permitting in Central America.
 - iii. At least twelve (12) years in social impact assessment, stakeholder engagement and social safeguards for electrical infrastructure projects.
 - iv. At least twelve (12) years in Occupational Health and Safety (OHS) assessment and management for electrical infrastructure projects, including transmission line construction. Knowledge of international OHS standards (multilateral bank Environment, Health, and Safety Guidelines).
 - v. At least twelve (12) years in the assessment and management of high-voltage transmission system construction projects in developing countries, implementation of Protection, Control and Metering (PC&M) systems and Supervisory Control and Data Acquisition (SCADA) systems, including budget preparation and preparation of technical bidding documents.
 - vi. Have proficiency in English and Spanish languages.
 - vii. Have a proven track record of successfully completed assignments similar to those requested. Experience in projects financed through MDBs will be valued.

4. The Expression of Interest (EOI) Template can be downloaded from ETESAL's website: www.etesal.com.sv.
5. The Terms of Reference (TOR) for this consultancy will be shared through a Request for Proposals (RFP) to the Consultants that will be shortlisted.
6. The attention of interested Consultants is drawn to Section 2.3.5 of the Bank's Procurement Instructions for Recipients (PIR), dated July 26, 2024, which sets out the Bank's policy on Conflict of Interest.
7. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy.
8. Additional information may be obtained at the address indicated below, during office hours from 08:00 to 17:00 h (UTC-6).
9. Expressions of Interest must be submitted in English to the address indicated below (in person or by email) before September 21th, 2026 at 23:59 h (UTC-6).

Empresa Transmisora de El Salvador

Procurement Department

Address: ETESAL headquarters, Residencial Primavera, Calle Primavera, #11, Santa Tecla, La Libertad Sur, La Libertad, El Salvador.

Phone: +503-2506-6600

Attention to: Ing. Edwin Núñez - Executive President and Legal Representative

Email: compras@etesal.com.sv

Website: www.etesal.com.sv